



Legacy

ESTATE PLANNING IDEAS FOR YOU FROM SEATTLE UNIVERSITY

FALL 2007



COL. GRACE ELAINE (BECK) MUNZER DISCUSSES GIFT ANNUITY OPTIONS WITH JANE ORR, SENIOR DIRECTOR OF PLANNED GIVING.

HER NAME SAYS IT ALL... GIVING WITH *GRACE*

“As I examine my life experiences it is apparent to me that they are all built upon my Seattle University education.”

Her grandparents and great-grandparents came out to the Oregon Territory on wagon trains. Her father was a fruit farmer, her mother a nurse. Like many during the Great Depression, they were poor but hard-working.

At 17, longing to see beyond the Yakima Valley, and recalling her mother's words from years ago, “The Jesuits are the best educators in the world,” Grace Elaine Beck rang the door bell of the Jesuit Parish and said: “Father Corkery, I want to go to college. I'm good in math, science and music, and I have \$300 in the bank. Is that enough to pay for my college education?” Father Corkery's response, “Oh no, my dear, that is not nearly enough,” brought her to tears, which Father Corkery promptly put to flight. “My brother is President of Seattle University and I'm sure that he will accept you if you are willing to work on campus. Anyone who wants to go to college as much as you do should be able to go.”

That's how Grace came to Seattle University, working her way through school and earning a bachelor's degree in chemistry in 1947, and in 1949 a second bachelor's degree in the clinical sciences.

After graduation she operated a clinical laboratory in Tacoma, Washington. An interest in the U.S. Military Services led to a direct commission



WHY IS YOUR SCHOLARSHIP SUPPORT IMPORTANT?

- 78% of all Seattle University undergraduates receive some type of financial aid
- The average aid awarded per undergraduate is \$20,184
- 40% of Seattle U students' family households earn less than \$49,200 annually; 20% earn less than \$23,500
- Undergraduate tuition is currently \$26,325
- Many of our best and brightest students would be unable to attend Seattle University without your scholarship support

HOW YOU CAN CREATE A NAMED ENDOWED SCHOLARSHIP

You may fund a named, endowed scholarship to support Seattle University students today and in the future with a gift of \$50,000 or more.

Scholarship endowments may be funded by gifts of cash or securities, and through planned gifts such as gifts by will, life income trusts or annuities, life insurance or real estate.

Seattle University's Board of Trustees oversees the investment and management of endowed funds. The endowment principal is invested, and the earnings provide permanent income to the university scholarship assistance.

HELP FUTURE STUDENTS AND INCREASE YOUR INCOME WITH A GIFT ANNUITY

Would you like to help future Seattle University students, but are concerned about having enough income? What if there was a way for you to do both? A gift annuity may be the perfect way to create a future gift while also receiving fixed income now.

RATES FOR ONE LIFE CHARITABLE GIFT ANNUITIES

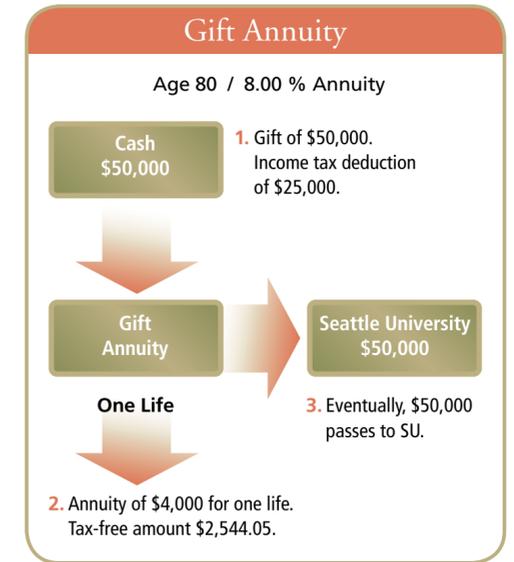
60	5.7%
65	6.0
68	6.3
70	6.5
72	6.7
74	6.9
76	7.2
78	7.6
80	8.0
82	8.5
84	9.2
86	9.9
88	10.6
90	11.3

Like Grace, you may already be retired and have CDs or other savings with a low return. Or perhaps you are tired of the stock market's ups and downs. A charitable gift annuity may offer both increased income and fixed payments.

Benefits of gift annuities include:

- Tax-free income portion
- Charitable tax deduction
- Higher payouts with age
- Simple to establish
- Bypass of capital gain if funded with appreciated assets
- Satisfying gift to Seattle University

There are creative ways to establish a gift annuity using a variety of appreciated assets, including CDs, stock or mutual funds. Many scenarios can benefit you and Seattle University alike.



GIVING WITH GRACE CONTINUED FROM PAGE 1

in the Army as a First Lieutenant. Grace was one of only 14 women first serving in the Medical Service Corps. Her earliest assignment was to the Military Academy at West Point, followed by assignments in Germany, then to bases in California, Washington, New Mexico, Texas, Nevada and Kansas.

Later she was assigned to teach in the Army Medical Education field. As a graduate of the Army's Command and General College, she earned a master's degree in science education at Chapman University. Grace was the first woman to teach the command and general staff college curriculum and the first woman to author major parts of the College's Offensive Tactics Curriculum.

While stationed at Fort Ord, California, she met and married Hans W. Munzer, who was then a civilian professor at the Defense Language Institute. Upon his death, in recognition of his contribution to the Institute, the Army named its Research and Development Building at the Institute *Munzer Hall*.

After an illustrious career in the United States Army, Grace retired as a colonel in 1980. But she remains on the move. Fond of traveling, she has seen more of the world than most of us can imagine and as she said, recently, "I have no plans to stop!" The travel has given her time to reflect on her busy and beneficial life.

A few years ago she established an endowed scholarship fund for SU students. She adds to this fund annually. Upon her death, the remainder of an Annuity Trust established in 2002 and a Charitable Gift Annuity she is establishing in 2007 will be added to the scholarship. "I urge my fellow alumni to consider these pathways to help Seattle University serve current and future students," she said.

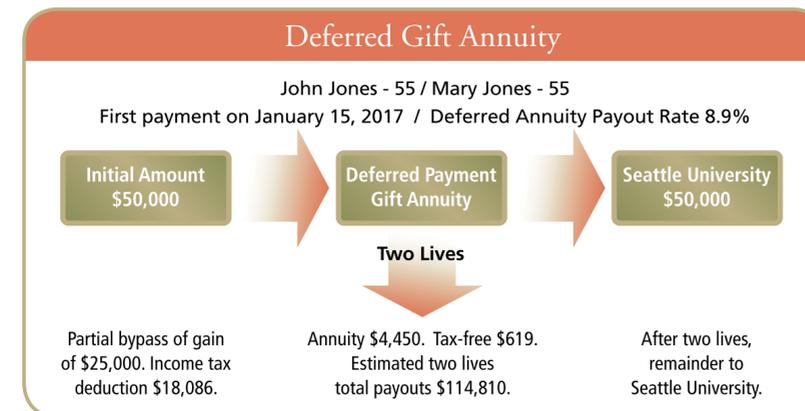
Grace, you are a gem. From your earliest years you recognized the value of a solid education. Early on you knew that there are many families who cannot afford it, and you have responded to the challenge to help future generations achieve what you have been blessed to achieve. God bless you for your own

personal remarkable achievements and for your thoughtfulness and generosity in assisting the Seattle University Jesuits to continue their valued work of education.



Mechanical engineering student Kristi Goebel '09 enjoys her role as an Orientation Advisor and says about her scholarship, "I hope I will be able to use whatever success I may achieve in my engineering career to inspire future generations of engineers like Col. Grace Munzer has through her generosity and commitment to education."

OR DO YOU PREFER TO DEFER?



This plan has *four benefits* you may not find in other retirement plans:

- A charitable income tax deduction
- Partial bypass of capital gains tax on appreciated assets
- Partly tax-free income
- A gift to Seattle University

If retirement is still in the future for you, you probably have hopes and dreams for your "golden years." You may need extra income in retirement to travel or pursue hobbies, to help family, or for healthcare needs. The unknowns of tomorrow may be prompting you to take full advantage of plans that provide retirement income.

In this environment, the deferred gift annuity offers some unique benefits because it offers a way to maximize the return of highly appreciated, low yield assets. Similar to a regular gift annuity, it is a simple contract and you are paid income for life. The main difference is that you *defer the start of your annuity payments to a future date*.

Why wait?
Secure your future retirement income now and help create future support for Seattle University students.



Seattle University trustee Betty Woods '74 made a gift to support scholarship endowment through a charitable rollover from her IRA.

Enjoy the Benefits of Giving Through Your IRA

The rules have changed for charitable gifts made from IRAs. If you are over age 70 1/2, the federal government now permits you to rollover up to \$100,000 from your IRA to Seattle University without Federal tax impact. Better yet, the gift will qualify for your required IRA distribution, thereby lowering your taxable income.

*This opportunity is only available until December 31, 2007, so don't delay!
Contact us today about making your IRA rollover gift.*

Visit our website at www.seattleugift.org

CHARITABLE BEQUESTS FROM RETIREMENT PLANS: A SIMPLE AND TAX-SAVING WAY TO GIVE

Did you know that retirement plan accounts left to heirs can be hit with taxes (estate & income) as high as 60%? Just as Betty Woods has done, you can make Seattle University a beneficiary of your IRA or pension plan simply and easily, which provides a wonderful gift in the future and may also provide you and your family with significant estate and income tax savings.

Our tax laws encourage, even facilitate, the building of retirement funds through a variety of "qualified plans." However, these funds (and the benefits associated with them) are not intended to be *inheritance* plans. So, when a retirement plan makes up a portion of the estate at death, it is subject to taxation specifically designed to make up for the tax-deferred benefits afforded while the fund was being built.

The most common way to transfer retirement fund assets is an *outright bequest* to children. And while this might seem on the surface to provide children with a nice inheritance, an outright bequest can result in the highest levels of taxation...dramatically shrinking the actual amount realized by family.

For example, a one million dollar IRA could be subject to federal estate tax, state inheritance tax, and federal and state

income tax. The net result of this taxation can easily approach 60%...leaving only 40% for the children...or \$400,000 of the original \$1 million plan.

A second bequest option — one which makes it possible to bypass both income and estate tax — is to *transfer the IRA or Pension Plan to a qualified charitable organization such as Seattle University*. For individuals planning to make a charitable bequest, this option is attractive. Utilizing this strategy, ordinary income assets (like the IRA or Pension Plan) are transferred to charity without tax, and assets like stocks, bonds, and real estate are transferred to family.

There are a number of planning options which can help conserve the assets of IRAs and other Qualified Plans. We welcome the opportunity to help you identify a plan which best meets your goals.

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Please visit our planned giving website for more information on planned giving options, financial news, resources for professional advisors, and more!

www.seattleugift.org

Making a gift by will to Seattle University is one of the easiest gifts to make. With the help of your advisor, you can include language in your will or trust specifying a gift to be made to Seattle University as part of your estate plan.

Sample Bequest Language: *I give to Seattle University, a Washington non-profit corporation, headquartered in Seattle, Washington, the sum of \$_____ (or _____% of my estate; or the property described herein) to be used for scholarship support.*



SEATTLE UNIVERSITY

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